





How We Performed in 2022

BUSINESS HIGHLIGHTS

VALUE

 <p>RETAIL-FUEL</p>	<ul style="list-style-type: none"> Operationalised 10 new stations Launched Tiptop Enterprise App for better station operations management
 <p>COMMERCIAL</p>	<ul style="list-style-type: none"> Capitalised on aviation market recovery from the reopening of borders and resumption of international flights Accelerated adoption of electric mobility (E-Bus) through MoU signing with Gentari Green Mobility (Gentari) and Handal Indah Sdn. Bhd.
 <p>LPG</p>	<ul style="list-style-type: none"> Operationalised 91 Gas PETRONAS @Station and 160 Gas PETRONAS @Mini Market Maintained overall market leadership in Household and Commercial segments
 <p>LUBRICANT</p>	<ul style="list-style-type: none"> Launched PETRONAS Syntium with CoolTech™ and PETRONAS Urania with StrongTech™ Operationalised 32 new PETRONAS AutoExpert outlets

SUSTAINABILITY HIGHLIGHTS

SUSTAINABILITY

<ul style="list-style-type: none"> Strengthened sustainability governance through Board Sustainability and Risk Committee 	<ul style="list-style-type: none"> Launched first EV charging hub at PETRONAS station Bandar Baru Ayer Hitam 	<ul style="list-style-type: none"> Installed 6 solar panels at PETRONAS stations 	<ul style="list-style-type: none"> Installed 21 fast DC Chargers at PETRONAS stations across Malaysia
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FINANCIAL HIGHLIGHTS



GROWTH

MESRA

Operationalised **41** Café Mesra outlets

Expanded Mesra own-label offerings to more than **80 SKUs**

VENTURE BUILDER

SETEL Expansion of Setel ecosystem with new use cases such as EV charging, parking, motor insurance, road tax renewals and roadside assistance via Setel app

Expanded wallet touchpoints to approximately **5,500 merchants**

PRYSM Introduction of badminton and cycling segments while anchoring on existing partnership with Formula One™ and MotoGP™

ROVR Expansion to Melaka and Kuantan

Launched first Community Drumming site in Sarawak



Revenue

RM36,748.9 million



Profit Before Tax

RM1,135.0 million



Profit After Tax

RM787.8 million



Dividend Declared

76.0 sen



Dividend Payout Ratio

100%



Piloted

2 Reverse Vending Machines at selected PETRONAS stations



Contributed

30,000 litres of diesel and **10,000** litres of petrol during flood crisis



Continuous

support of SEEd.Lab in enriching lives and creating positive social impact

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AWARDS AND ACCOLADES

BRAND AND MARKETING



Association of Accredited Advertising Agents Malaysia (4As)

PUTRA BRAND AWARDS

Gold

- Automotive Fuel, Lubricants and Accessories

Lighthouse Independent Media

LOYALTY AND ENGAGEMENT AWARDS

Gold

- Best COVID-19 Response in a Loyalty Campaign - *Mesra-Visa Kasih Bonanza*
- Best Use of Contests/Promotions
- Best COVID-19 Response in Relationship Marketing

Silver

- Best COVID-19 Response in Engagement and CX
- Best COVID-19 Response in a Loyalty Campaign - Food Bank Programme

MARKETING EXCELLENCE AWARDS

Silver

- Excellence in Data-Driven Marketing
- Excellence in Consumer Insights/Market Research



GOVERNANCE



Minority Shareholders Watch Group

MSWG-ASEAN CORPORATE GOVERNANCE AWARD 2021

- Excellence Award for CG Disclosure
- Industry Excellence Award for CG Disclosure

INNOVATION



Indonesia Quality Management Association

INTERNATIONAL CONVENTION ON QUALITY CONTROL CIRCLES (ICQCC) 2022

- 3 Gold Awards



INVESTOR RELATIONS



Alpha Southeast Asia

12TH INSTITUTIONAL INVESTOR CORPORATE AWARDS 2022

- Best Senior Management IR Support
- Most Consistent Dividend Policy
- Top 5 for Strongest Adherence to CG

Bursa Malaysia Berhad, Malaysian Institute of Accountants and The Malaysian Institute of Certified Public Accountants

NACRA 2022

Gold

- Special Award – Best Designed Annual Report

Australasian Reporting Awards Limited

AUSTRALASIAN REPORTING AWARDS

Gold

- General Award

MerComm Inc.

ARC AWARDS

Bronze

- Specialised A.R.: Integrated AR and CSR: Traditional Format
- Financial Data: Retailer and Marketer of Downstream Petroleum Products

Finance Derivative Magazine

FINANCE DERIVATIVE AWARDS 2022

- Most Outstanding Energy Solutions Providing Company Malaysia 2022

HSE



National Council for Occupational Safety and Health

NATIONAL COUNCIL FOR OCCUPATIONAL SAFETY AND HEALTH (NCOSH) AWARD 2020/2021

- Kategori Kemudahan Gas
- Kategori Perdagangan Borong dan Runcit
- Kategori Pengangkutan

Malaysian Society for Occupational Safety and Health

MALAYSIAN SOCIETY FOR OCCUPATIONAL SAFETY AND HEALTH (MSOSH) AWARDS 2022

Gold Merit

- Kerteh Fuel and LPG Terminals
- Bayan Lepas Aviation Fuel Terminal
- Langkawi Fuel Terminal
- Bintulu LPG Terminal
- Sandakan Fuel Terminal
- Labuan Fuel Terminal

Gold Class 1

- Prai Fuel and LPG Terminals
- Kuantan Fuel Terminal
- Lumut Fuel Terminal

Royal Society for the Prevention of Accidents (RoSPA)

RoSPA HEALTH AND SAFETY AWARDS

Gold

- Achievement Award
- Fleet Safety Award